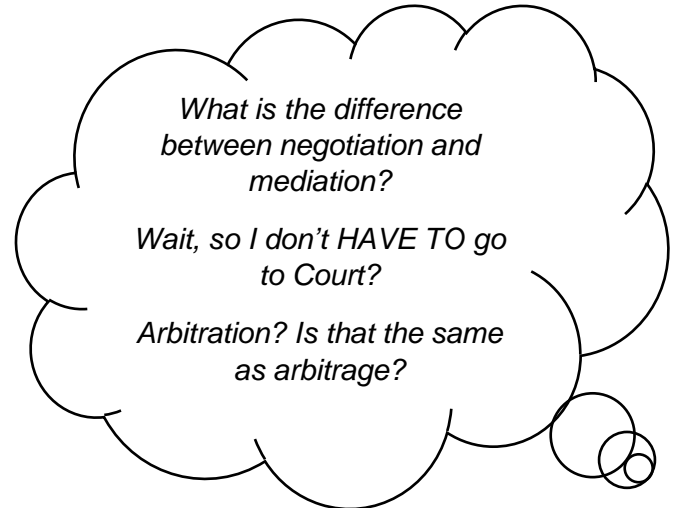


INTERNATIONAL COMMERCIAL DISPUTE RESOLUTION

Unique and practical course on different ways commercial disputes can be resolved

Commercial disputes – and, more importantly, their successful resolution – is a crucial part of today's business. Whether you will work in a large corporate or small family business, in an energy or fashion industry, whether your clients will be local or from overseas, you are extremely likely to be faced with a commercial dispute.

This course effectively and clearly presents the most typical ways such disputes can be resolved. Led by a Forensic practitioner, it offers safe environment where you can gain practical experience. You will test your strategies, see the reactions of the opponents and assess the outcomes.



Is the course for me?

Definitely! Especially if:

- You plan to put yourself out there in the world of real business and you want to prepare before the actual work negotiations start
- You are interested in the area of disputes – you see problems as the beginning of a journey, not the end
- You can handle an English course – your level of understanding and communication should be good enough to actively participate in the course
- You can be present at the classes – there is no point in taking this course if you plan to skip classes. It simply doesn't work for this one.



What will I take from it?

As they say, you get what you give. This course is not about me 'feeding' you with information you have to learn and memorize for the final exam. Although I will provide you with the context and background in the area, you will do most of the work (and fun, I promise). At the end of the course, you will be more comfortable not only with the area of the disputes, but you will be more at ease participating in negotiation, mediation and arbitration sessions, defending the position of yourself or your client and communicating your suggestions.



Who will be teaching it?

My name is Pavlína Vágnerová and I am a Forensic practitioner in PwC. As part of our forensic services, we offer advice to clients who find themselves faced with a commercial dispute they are not ready to resolve themselves. We collaborate with lawyers - while they lead them through the legal side of the dispute, we look at accounting and economic evidence, do the math and provide client with a comprehensive accounting expert report. I have also worked as a Czech-French interpreter during high-level business negotiation meetings where I witnessed different strategies to negotiation. I did my best to incorporate this knowledge and experience to the course.

I am looking forward to seeing you there!